# Westchester Library System 

Financial Statement Review
February 2017

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## NOTES FOR FEBRUARY 2017 BALANCE SHEET

## Assets:

Cash \& Cash Equivalents - $\$ 475,000$ in revenue was received in February, and was comprised primarily of payments of fees from member libraries. $\$ 535,000$ in expenses were paid out during the month, primarily for payroll, benefits, rent, delivery and cable expenses. The net result was that WLS's cash position declined by approximately \$60,000 from January's figure .

Unconditional Promises to Give - This figure increased by approximately $\$ 80,000$ during the month, the result of recording one month of Westchester County monies.

Accounts Receivable - The decline of more than $\$ 350,000$ in this figure is primarily driven by monies received from the member libraries for January - June IT fees.

Prepaid Expenses - This figure was reduced by approximately $\$ 60,000$ in February, driven by the recording of approximately $\$ 20,000$ in new prepaid expenses and the recognition of $\$ 80,000$ for various licensing and database expenses.

## Liabilities:

Deferred Revenue - This figure decreased by more than $\$ 500,000$ during the month of February, primarily the result of recognition of IT and NYS revenues.

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|  | 2/28/2017 | 12/31/2016 | YTD Change | YTD \% Change |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Current Assets |  |  |  |  |
| Cash \& Cash Equivalents | 4,162,711 | 3,691,561 | 471,149 | 12.8\% |
| Unconditional Promises to Give | 247,189 | 280,522 | $(33,333)$ | -11.9\% |
| Accounts Receivable | 326,508 | 72,116 | 254,393 | 352.8\% |
| Prepaid Expenses | 633,013 | 656,928 | $(23,916)$ | -3.6\% |
| Security Deposits | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | 0.0\% |
| Total Current Assets | 5,369,421 | 4,701,127 | 668,293 | 14.2\% |
| Long-term Assets |  |  |  |  |
| Property \& Equipment | 868,194 | 900,616 | $(32,423)$ | -3.6\% |
| Total Property \& Equipment | 868,194 | 900,616 | $(32,423)$ | -3.6\% |
| Total Long-term Assets | 868,194 | 900,616 | $(32,423)$ | -3.6\% |
| Total Assets | $\underline{\underline{6,237,614}}$ | $\underline{\underline{5,601,744}}$ | $\underline{\underline{635,870}}$ | 11.4\% |
| Liabilities |  |  |  |  |
| Short-term Liabilities |  |  |  |  |
| Accounts Payable | 517,043 | 470,537 | 46,506 | 9.9\% |
| Deferred Revenue | 1,142,880 | 646,284 | 496,596 | 76.8\% |
| Total Short-term Liabilities | 1,659,923 | 1,116,821 | 543,102 | 48.6\% |
| Long-term Liabilities |  |  |  |  |
| Capital Lease Obligations | o | o | o | 0.0\% |
| Deferred Rent | 194,702 | 146,026 | 48,675* | 33.3\% |
| Post-Retirement Benefits Payable | 4,023,673 | 4,023,673 | - | 0.0\% |
| Total Long-term Liabilities | 4,218,375 | 4,169,699 | 48,675 | 1.2\% |
| Total Liabilities | 5,878,298 | 5,286,520 | 591,777 | 11.2\% |
| Net Assets |  |  |  |  |
|  | 359,317 | 315,223 | 44,093 | 14.0\% |
| Total Net Assets | 359,317 | 315,223 | 44,093 | 14.0\% |
| Total Liabilities and Net Assets | $\underline{\underline{6,237,614}}$ | $\underline{5,601,744}$ | 635,870 | $\underline{\underline{11.4} \%}$ |

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## NOTES FOR FEBRUARY 2017 INCOME STATEMENT

## Revenues:

Overall, revenues for February fell short of the monthly budget by approximately $\$ 8,700$, driven by the shortfall in Fundraising \& Contributions. However, as noted in the past, the budget assumes that $1 / 12$ of the budgeted revenue ( $\$ 8,900 / \mathrm{month}$ ) will be received each month when in reality, monies raised fluctuates from month to month.

## Expenses

Overall, spending for the month is approximately $\$ 30,000$ less than the monthly budget. Two lines have notable deficits:

Repairs and Maintenance - It is possible that this line may be under-budgeted and will be monitored closely as the year progresses.

Contractual Services - Overspending in this line is the result of timing issues, and not an indication that the line will be overspent at year-end.

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| Current Year <br> Actual | YTD Budget | YTD Budget Variance | Total Budget |
| :---: | :---: | :---: | :---: |
| 372,167 | 372,167 | 0 | 2,233,000 |
| 166,667 | 166,667 | 0 | 1,000,000 |
| 452,465 | 451,783 | 682 | 2,710,700 |
| 313 | 17,833 | $(17,521)$ | 119,000 |
| 927 | 800 | 127 | 4,800 |
| 6,596 | 6,883 | (287) | 41,300 |
| 47,060 | 46,750 | 310 | 280,500 |
| $\underline{0}$ | 833 | (833) | 5,000 |
| 1,046,194 | 1,063,717 | $(17,522)$ | 6,394,300 |
| 365,071 | 398,050 | 32,979 | 2,388,300 |
| 183,999 | 191,517 | 7,517 | 1,149,100 |
| 2,046 | 4,350 | 2,304 | 26,100 |
| 8,154 | 36,367 | 28,213 | 218,200 |
| 99,177 | 114,175 | 14,998 | 685,050 |
| 50,075 | 55,850 | 5,775 | 335,100 |
| 74,059 | 69,950 | $(4,109)$ | 419,700 |
| 4,447 | 5,900 | 1,453 | 30,900 |
| 51,042 | 61,467 | 10,425 | 368,800 |
| 10,908 | 10,550 | (358) | 63,300 |
| 10,356 | 11,667 | 1,311 | 70,000 |
| 4,075 | 8,850 | 4,775 | 53,100 |
| 1,755 | 6,358 | 4,603 | 38,150 |
| 3,900 | 2,817 | $(1,083)$ | 16,900 |
| 33,986 | 24,850 | $(9,136)$ | 185,100 |
| 62,159 | 65,583 | 3,424 | 393,500 |
| 43 | 0 | (43) | 12,000 |
| 3,450 | 3,833 | 383 | 23,000 |
| 0 | 0 | 0 | 500 |
| 976 | 2,317 | 1,340 | 13,900 |
| 969,678 | 1,074,450 | 104,772 | 6,490,700 |
| 76,516 | $(10,734)$ | 87,250 | $(96,400)$ |
| 32,423 | 0 | $(32,423)$ | $\bigcirc$ |
| 32,423 | $\underline{0}$ | $(32,423)$ | $\underline{0}$ |
| 44,093 | $(\underline{10,734)}$ | 54,827 | $(96,400)$ |

